

**Medicine Hat Interpretive Program
Income Statement Jan 01, 2022 to Dec 31, 2022**

REVENUE

City of MH

City Contract Income	180,158.00
Total City Income	<u>180,158.00</u>

Grant Income

Provincial Govt. Grant Income	9,880.20
Federal Govt. Grant Income	6,954.06
Non Government Grant Income	14,840.92
Total Grant Income	<u>31,675.18</u>

Program Income

Public Program	6,055.00
School Program Income	11,364.20
Other Community Programs	2,320.00
Rental Income	2,622.00
Total Program Income	<u>22,361.20</u>

Revenue from Sales of Merchandise

Food Sales	147.50
Coffee Sales	18.00
Bugs of AB	958.32
Birds of Alberta	0.00
Kid Tracks	15.00
Book - QR TRK	12.00
Book - QR Night Sky	30.00
QR Flowers of Western Canada	8.00
Bird Seed Sales	8,310.73
Suet Sales	21.00
Feeder Sales	148.00
Bird Houses	20.00
Bird House Kits	890.00
Prairie River Sales	174.56
Children's Guide to Medicine Hat	50.00
IP Book Sales	275.61
Hope Johnson Books	21.60
PPP Apparel	1,035.00
Toys Stuffed Sales	2,062.04
Toys Other Sales	304.00
Easter Kiska	1,658.00
Easter Wax	256.20
Easter Dye	774.20

Easter kits	<u>3,612.60</u>	
Total Sales Easter Products		6,301.00
Card Sales		40.00
Mugs		239.96
Bee Box Kits		685.00
Reuseable Water Flasks		174.50
Sales - Misc		17.00
GET OUT T-SHIRTS		0.00
Non Toy Sales		37.00
Wooden Birds		844.00
Book Bead		<u>254.00</u>
Total Sales Income		<u>23,093.82</u>

Donation Income

Individual Non tax receipted		<u>2,890.65</u>
Total Donation Income		<u>2,890.65</u>

Other Income

Misc. Income		<u>115.90</u>
Total Other Income		<u>115.90</u>

Consignment Sales Income

Art		<u>693.00</u>
Total: Consignment Sales Income		<u>693.00</u>

TOTAL REVENUE		<u>260,987.75</u>
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EXPENSE

Staffing Costs

Salary		152,691.18
Receiver General Payroll		45,908.27
WCB Expense		856.96
Staff Benefits - Oassis Ins		<u>4,591.33</u>
Total Staffing Costs		<u>204,047.74</u>

Interpretive Expense

Program Expenses	5,737.21	
Volunteer Expense	264.91	
In-House Use of Merchandise	<u>274.62</u>	
Total Program Expenses		6,276.74
Advertising		1,164.58
Mileage Paid		1,098.98
Uniform Expense		850.00
Membership/Subscription Expense		958.65
GST Expense		1,000.49
Shipping Expense		<u>83.46</u>

Total Interpretive Expenses 11,432.90

Administrative Expenses

Accounting & Legal	2,950.00
Book Keeping Expenses	3,795.00
Cash Over / Under	145.32
Insurance	2,850.00
Visa & Bank Charges	3.13
POS Elaavon	847.48
Total Administrative Expense	<u>10,590.93</u>

Operation Expenses

Fundraising Expense	1,826.00
Telephone Expense	338.87
Internet Expense - Shockware	719.40
Computer Expense	341.37
Website Expense	259.48
Postage / PO Box Expense	427.36
Office Expense	2,688.27
Equipment	3,122.93
Other Supplies Expense	589.77
Storage	103.92
Repairs / Maintenance	229.99
Total Operation Expenses	<u>10,647.36</u>

Purchase of Goods Expense

Art- Consignment - Artist Payment	0.00
PPP Apparel	0.00
Wood Carvings	0.00
TEE-PEE PLATES	0.00
Total Cost of Goods for Sale	<u>0.00</u>

Other Expenses

Wooden Birds	300.00
Donation Expense	400.00
Cost of Goods Sold	10,728.94
Other Expense	1,200.00
Total Other Expenses	<u>12,628.94</u>

TOTAL EXPENSE 249,347.87

NET INCOME 11,639.88

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